## Six Degrees: The Science of a Connected Age



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- The Small-World Problem
- What is a "Science of Networks"?
- Why does it matter?





 "Six degrees of separation between us and everyone else on this planet"
 – John Guare, 1990

- An urban myth? ("Six handshakes to the President")
- First mentioned in 1920's by Karinthy
- 30 years later, became a research problem

## The Small World Problem

 In the 1950's, Pool and Kochen asked "what is the probability that two strangers will have a mutual friend?"

- i.e. the "small world" of cocktail parties

- Then asked a harder question: "What about when there is no mutual friend--how long would the chain of intermediaries be?"
- How can one account for "clustering" bias of social networks
  - Homophily (Lazarsfeld and Merton)
  - Triadic Closure (Rapoport)
- Too hard...



## The Small World Experiment

- Stanley Milgram (and student Jeffrey Travers) designed an experiment based on Pool and Kochen's work
  - A single "target" in Boston
  - 300 initial "senders" in Boston and Omaha
  - Each sender asked to forward a packet to a friend who was "closer" to the target
  - The friends got the same instructions



## "Six Degrees of Separation"

- Travers and Milgram's protocol generated 300 "letter chains" of which 64 reached the target.
- Found that typical chain length was 6
- Led to the famous phrase (Guare)
- Then not much happened for another 30 years.
  - Theory was too hard to do with pencil and paper
  - Data was too hard to collect manually



#### A New Approach

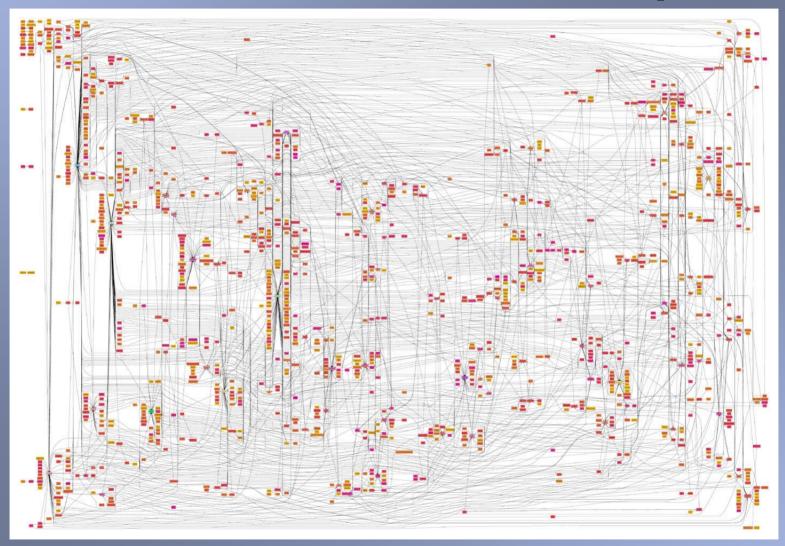
- Mid 90's, Steve Strogatz and I working on another problem altogether
- Decided to think about this urban myth
- We had three advantages
  - We didn't know about previous work
  - We had MUCH faster computers
  - Our background was in physics and mathematics
- Result was that we approached the problem quite differently



## Small World Networks

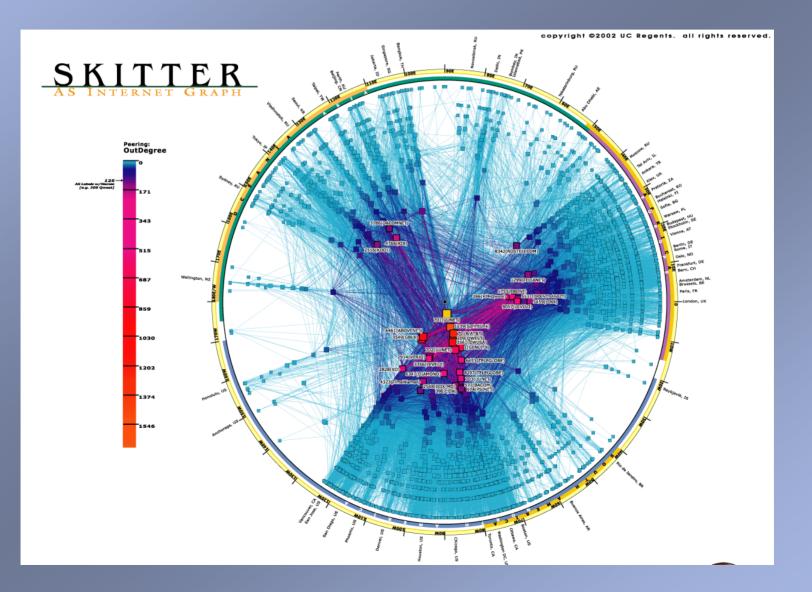
- Instead of asking "How small is the actual world?", we asked "What would it take for any world at all to be small?
- Question has three *kinds* of answers:
  - "small-world" networks are impossible
    - Either short paths or high clustering, but not both
  - Possible, but conditions are stringent
  - Conditions are easy to satisfy
- As it turned out, required conditions are trivial
   Some source of "order"
  - The tiniest amount of randomness
- Small World Networks should be everywhere

#### **Online Social Relationships**

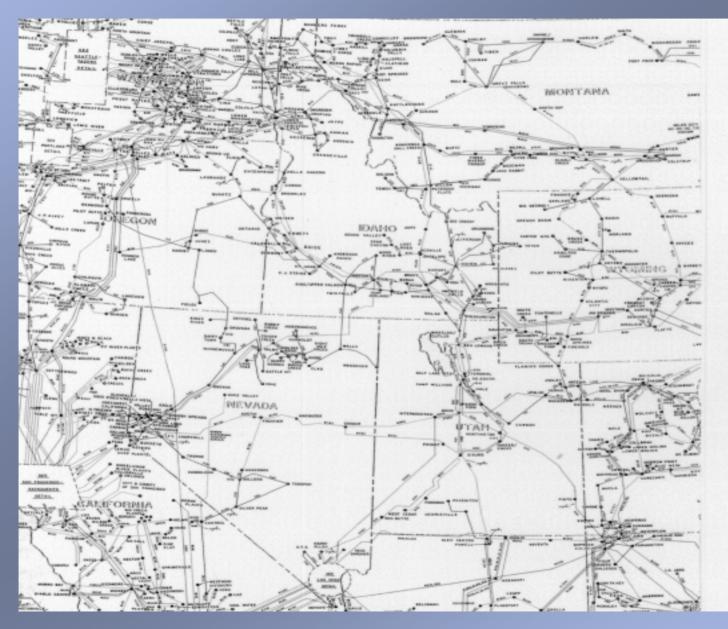


[Isbell et al.]

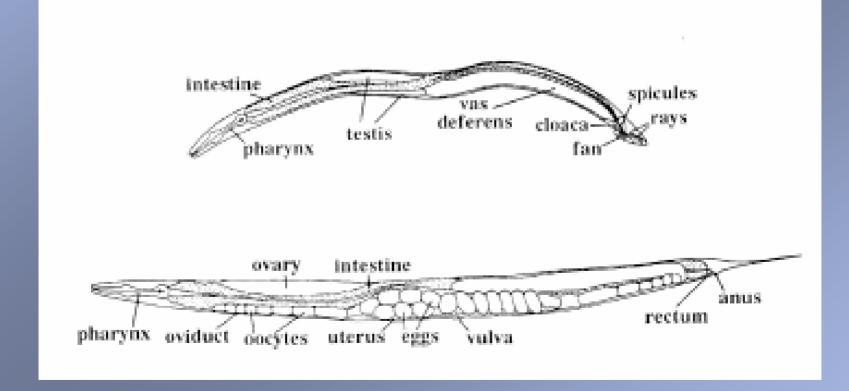
#### **Internet Connections (CAIDA)**



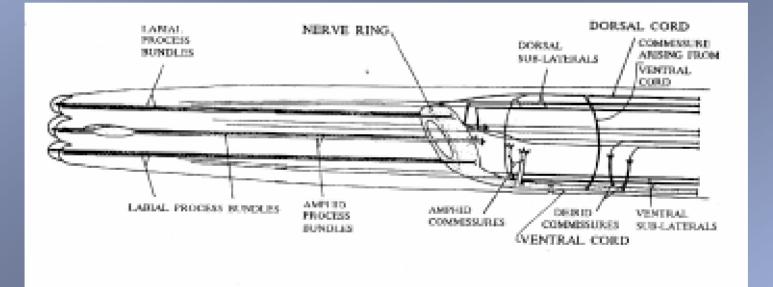
#### **Power Transmission Grid of Western US**







#### Neural network of *C. elegans*



#### Six years later...

- We (collectively) have a good understanding of how the small world phenomenon works
- Also starting to understand other characteristics of large-scale networks
- New theories, better methods, faster computers, and electronic recording all contributing to rapid scientific advance



## A "New" Science of Networks?

#### Where do networks arise?

## Why do they matter?

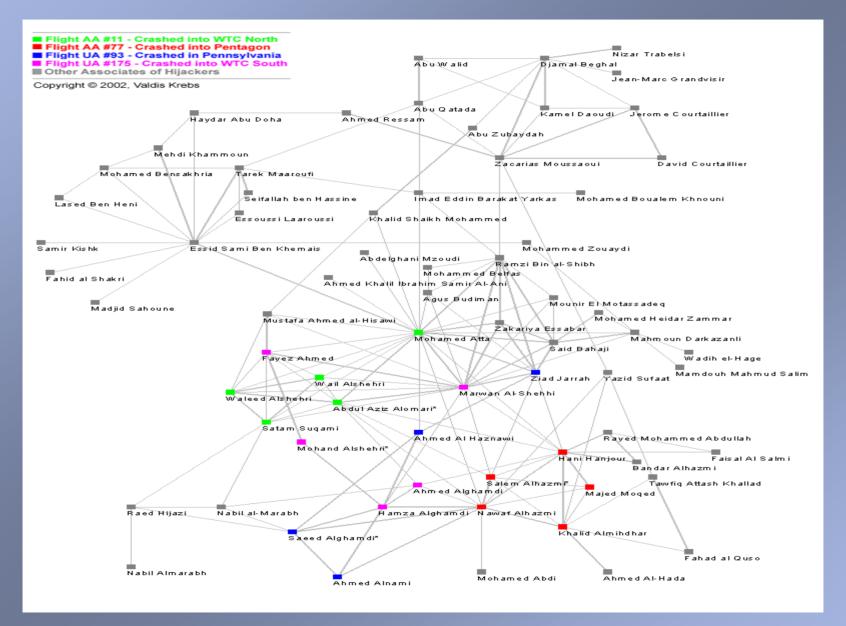


# Where do networks Arise?

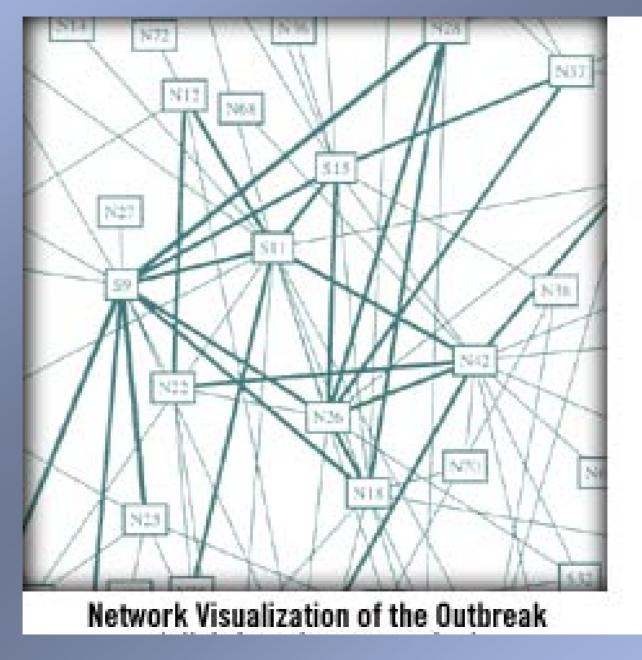
- Lots of important problems can be represented as networks
  - Firms, Markets, Economies
  - Friendships, Families, Affiliations
  - Disease transmission, Food webs, Ecosystems
  - Neural, metabolic, genetic regulatory networks
  - Citations, words, characters, historical events
- In fact, any system comprising many individuals between which some relation can be defined can be mapped as a network
- Networks are ubiquitous!



#### The Sept 11 Hijackers and their Associates

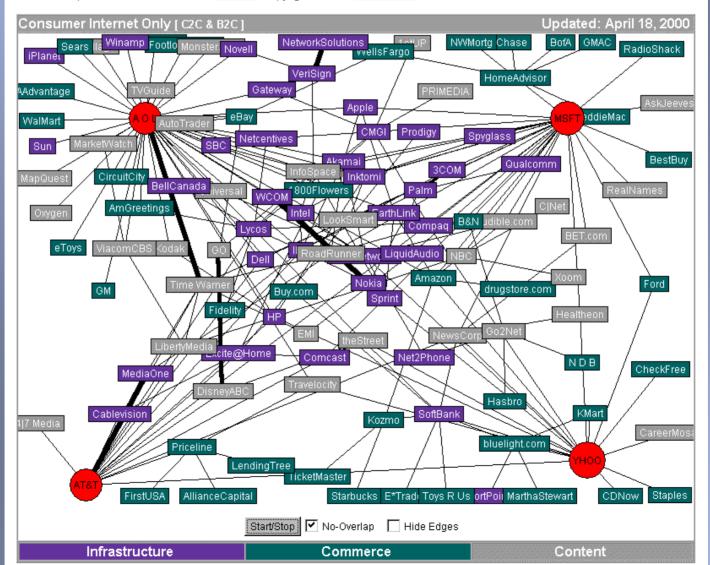


#### Syphilis transmission in Georgia



#### **Corporate Partnerships**

**Internet Industry** Strategic Alliances, Joint Ventures, and Other Partnerships Printable Map and Network Metrics also <u>available</u>. Copyright © 2000, <u>Valdis Krebs</u>



#### Why do networks matter?

- It may be so that lots of problems can be represented as networks
- But so what? What we really want to know is: How does the network affect *behavior*?
- Specially interested in collective behavior: what happens when lots of people, each following their own rules, interact?
- Interactions are described by the network
- Hard problem, because normally we think about individual behavior

# An Example: Making Decisions

- According to Micro-economics, people are supposed to know what they want and make "rational" decisions
- But in many scenarios, either
  - We don't have enough information; or
  - We can't process the information we do have
  - Often there is a premium on *coordinated* response (culture, conventions, coalitions, coups)
- Sometimes we don't even know what we want in the first place



## **Social Decision Making**

- Our response is frequently to look at what other people are doing
- Call this "social decision making"
- Often quite adaptive
  - Often, other people *do* know something (ecologically rational)
  - Also, we won't do any worse than neighbors (social comparison)
- But sometimes, strange things can happen



#### Information Cascades

- When everyone is trying to make decisions based on the actions of others, collectives may fail to aggregate information
- Small fluctuations from equilibrium can lead to giant cascades
  - Bubbles and crashes the stock market
  - Fads and skewed distributions in cultural markets
  - Sudden explosions of social unrest (e.g. East Germany, Indonesia, Serbia)
  - Changes in previously stable social norms
  - "Celebrity effect" (someone who is famous principally for being well-known)



#### **Cascades on Networks**

- If it matters so much that people pay attention to each other...
- Must also matter specifically who is watching whom
- Nor do we watch everyone equally
- Structure of this "signaling network" can drive or quash a cascade



### Implications of Cascades

- Dynamics very hard to predict
  - Each decision depends on dynamics/history of previous decisions (which in turn depend on prior decisions)
- Cascade is a function of globally-connected "vulnerable cluster"
- Connectivity matters, but in unexpected ways
  - Vulnerable nodes actually less well connected
  - Opinion leaders / Connectors not the key
- Group structure may increase vulnerability
- Successful stimuli are identical to unsuccessful



#### Implications Continued...

- Outcome can be unrelated to either

   Individual preferences (thresholds), or
   Attributes of "innovation"
- Implies that retrospective inference is problematic
  - Self-reported reasons may be unreliable
  - Timing of adoption may be misleading
  - Conclusions about quality (or even desirability) may be baseless
- "Revealed preferences" might be misleading
  - What succeeds may not be "what market was looking for"

#### Some (philosophical) problems

- If our actions don't reveal our intrinsic preferences and the outcomes we experience don't reflect our intrinsic attributes, then
  - How do we judge quality, assign credit, etc?
  - In what sense do attributes and preferences define an "individual"?
- Networks suggest need for new notion of individuality

"All decisions are collective decisions, even individual decisions"



These are hard questions: Can we figure them out?

- Networks lie on the boundaries of the disciplines
- Physicists, sociologists, mathematicians, biologists, computer scientists, and economists can all help, and all need help
- Interdisciplinary work is hard for specialists
- Jury is still out, but there is hope...perhaps the Science of Networks will be the first science of the 21st Century



Six Degrees: The Science of A Connected Age (W. W. Norton, 2003)

> Collective Dynamics Group http://cdg.columbia.edu

Small World Project http://smallworld.columbia.edu